

Personality

Now I am going to ask you some questions about your personality. I am going to read two words that may or may not describe your personality. Please tell me how much you agree or disagree with each statement. Tell me how much the pair of words applies to you, even if one word is more like you than the other.

I see myself as:	Disagree strongly	Disagree moderately	Disagree a little	Neither agree nor disagree	Agree a little	Agree moderately	Agree strongly
Outgoing, enthusiastic (excited).	1	2	3	4	5	6	7
Judgemental, quarrelsome.	7	6	5	4	3	2	1
Dependable (reliable), self- disciplined.	1	2	3	4	5	6	7
Fretful, easily upset.	7	6	5	4	3	2	1
Open to new experiences, complicated (not easy to understand).	1	2	3	4	5	6	7
Shy, quiet.	7	6	5	4	3	2	1
Caring, warm.	1	2	3	4	5	6	7
Disorganized (not organized), careless.	7	6	5	4	3	2	1
Calm, emotionally stable.	1	2	3	4	5	6	7
Traditional, Not creative.	7	6	5	4	3	2	1

Trust, Altruism, Positive and Negative Reciprocity

Next I am going to ask questions about decision making.

- J1. How well does the following statement describe you: As long as I am not convinced (proven) otherwise, I always assume that people have only the best intentions?

Would you say that (read responses):

1	2	3
does not describe me at all	somewhat describes me	describes me perfectly

- J2. How would you assess your willingness to return a favor to a stranger (not financial or money)?

Would you say that you are (read responses):

1	2	3
not willing to return a favor	somewhat willing to return a favor	very willing to return a favor

- J3. How well does the following statement describe you? If someone hurts my feelings on purpose, I will try to hurt them back.

Would you say that (read responses):

3	2	1
does not describe me at all	somewhat describes me	describes me perfectly

Time Discounting

Now I am going to ask some questions about your time management.

- J4. How well does the following statement describe you? I tend to postpone things even though it would be better to get them done right away.

Would you say that (read responses):

3	2	1
does not describe me at all	somewhat describes me	describes me perfectly

- J5. How well does the following statement describe you? Are you usually an impatient person or someone who always shows patience?

Would you say that (read responses):

1	2	3	4	5
very impatient	somewhat impatient	neither impatient nor patient	somewhat patient	very patient

Risk Taking

Now we would like to ask questions about your willingness to take risks.

J6. How do you see yourself: are you a person who is willing to take risks, or do you try to avoid taking risks?

Would you say that (read responses):

1	2	3	4	5
completely unwilling to take risks	somewhat unwilling to take risks	neither willing nor unwilling to take risks	somewhat willing to take risks	completely willing to take risks

J7. People can behave differently in different situations. How would you rate your willingness to take a risk in the following situations?

Are you willing to take a risk (read responses):

1. In financial matters

1	2	3	4	5
completely unwilling to take risks	somewhat unwilling to take risks	neither willing nor unwilling to take risks	somewhat willing to take risks	completely willing to take risks

Are you willing to take a risk (read responses):

2. In your work

1	2	3	4	5
completely unwilling to take risks	somewhat unwilling to take risks	neither willing nor unwilling to take risks	somewhat willing to take risks	completely willing to take risks

Are you willing to take a risk (read responses):

3. With your health

1	2	3	4	5
completely unwilling to take risks	somewhat unwilling to take risks	neither willing nor unwilling to take risks	somewhat willing to take risks	completely willing to take risks

Are you willing to take a risk by placing (read responses):

4. Your faith or trust in other people

1	2	3	4	5
completely unwilling to take risks	somewhat unwilling to take risks	neither willing nor unwilling to take risks	somewhat willing to take risks	completely willing to take risks